## **Profile**

Name : Aishwarya Singh

## **EXPERIENCE**

Sales & Marketing (2017 onwards)

Managing trade deals for SUSAIMO between Indian and UK based manufacturing companies by liaising with Sales and Procurement Teams.

Discussing Business Development strategies with our clients to better understand their requirements and further strengthen trade deals.

IT Project Coordinator: Lloyds Banking Group, London

Report Generation for all stakeholders involved in Testing Projects.

Providing execution decisions for various application testing for all required projects.

Liaising with QA Teams, Project Leads and Development Teams within LBG using Microsoft SharePoint, Microsoft Outlook and Microsoft Office Communicator.

Maintenance of the Live Testing Plan using Microsoft Project.

Handling Testing Errors by driving solution methodologies and making sure the solution is logged for future reference.

Training new onshore and offshore colleagues added to the team by HCL Technologies and Tata Consultancy Services.

Temporarily held the Position of 'Software Integration Manager' which focused on Divestment Strategies and Data Migration of TSB brand within Lloyds Banking Group.

Tata Steel, London

Learnt corporate functions with various head of departments covering IT and Sales and Marketing.

IT Consultancy Group Project (2012 - 2013)

Co-Team Leader in a Cloud Computing based group project for CarringtonCrisp Ltd, UK.

Tata Consultancy Services, London

Gained experience as Part of the Head Office IT team, largely dealing with employee queries and needs, software instalments etc.

## **EDUCATION**

MSc in Business Information Systems

(Royal Holloway, University of London)

BSc in Computer Science

(Royal Holloway, University of London)

